

# Fair Value Assessment Outcome

This document has been produced by Aviva Insurance Limited in accordance with our regulatory responsibilities as a Product Manufacturer of UK General Insurance products. It is intended for use by our Distributors and not for customers or operational staff.

For more information please speak to your usual Aviva representative.

Risks situated within the UK and other countries excluding the EEA are underwritten by Aviva Insurance Limited. Registered in Scotland, No. 2116. Registered Office: Pitheavlis, Perth PH2 0NH. Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and our firm's reference number is 202153.

Risks situated within the EEA are underwritten by Aviva Insurance Ireland Designated Activity Company. Aviva Insurance Ireland Designated Activity Company, trading as Aviva, is regulated by the Central Bank of Ireland. Our firm's reference number is No. C171485. A private company limited by shares. Registered in Ireland, No. 605769. Registered Office: Cherrywood Business Park, Dublin, Ireland D18 W2P5. Registered UK Branch Address: St Helen's, 1 Undershaft, London EC3P 3DQ. UK Branch authorised by the Prudential Regulation Authority. Subject to regulation by the Financial Conduct Authority (FCA reference No. 827591) and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request.

## Product Value - Product Value - Information Exchange Template<sup>1</sup>

Carrier name	Aviva Insurance Limited
Broker name	As set out in the TOBA with Aviva Insurance Limited
Product name	Distinct 75 Home & Distinct 150 Home
Reference/UMR [Binder]	N/A
Reference [Class of Business]	Aviva Private Clients
Date	27 <sup>th</sup> September 2023

Product information
<p>Aviva's Product Approval Process can be found <a href="#">here</a>. Further information for our distributors about Aviva's Product Oversight and Governance (POG) arrangements can be found <a href="#">here</a>.</p> <p>In accordance with the FCA PROD4 rules a product review and fair value assessment has been completed for the Distinct 75 Home &amp; Distinct 150 Home products.</p> <p>The products have been subject to Aviva's full product review process and signed off by our authorised approvers as representing fair value to customers and may continue to be marketed and distributed.</p> <p>The assessment of fair value included review of the following management information as well as other insight:</p> <ul style="list-style-type: none"> <li>- Claims Acceptance Rate</li> <li>- Claims Frequency</li> <li>- Average Claims Pay-out</li> <li>- Regulated claims complaints as a % of claims made</li> <li>- % of policies cancelled mid term &amp; during cooling off period</li> <li>- Average Premium</li> <li>- Claims Ratio</li> <li>- Commission Ratio</li> </ul> <p>These are Personal Lines General Insurance products suitable for Mid Net Worth &amp; High Net Worth individual consumers. Policy limits reflect the needs of mid net worth &amp; high net worth customers.</p>

<sup>1</sup> This document is based on the Product Value – Information Exchange Template, version 8 November 2021 (LMA9197), developed by the following trade associations for use by all market participants to meet the requirements of the Financial Conduct Authority's product governance rules relating to information exchange: the British Insurance Brokers' Association (BIBA), the London and International Insurance Brokers' Association (LIIBA), the Lloyd's Market Association (LMA), the International Underwriting Association (IUA), the Managing General Agent's Association (MGAA) and the Association of British Insurers (ABI).

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The FCA Value Measures data will be benchmarked once this is published.	
<b>Target market</b>	
<p>Aviva have developed 'Target Market Statements' to provide you with information about the intended target market, who our products are designed for, who they are not intended to support and how we expect the product can be offered to customers.</p> <p>You can find our Target Market Statements on our Aviva Broker site, they are held here for our reference and kept up to date when the product is changed. For commercial lines they can be found <a href="#">here</a>, for personal lines they can be found <a href="#">here</a>.</p> <p>Please inform us where you identify you have consistently distributed our product to customers outside of the intended target market.</p>	
<b>Types of customer for whom the products would be unsuitable</b>	
As above, this information is provided in Aviva's separate Target Market Statement information.	
<b>Any notable exclusions or circumstances where the products will not respond</b>	
As above, this information is provided in Aviva's separate Target Market Statement information.	
<b>Other information which may be relevant to distributors</b>	
<p>Please note we do not require Distributors to provide additional information on remuneration or services provided. Aviva will contact brokers separately if data is required that we do not hold.</p> <p>The following is excluded from the review and as a Distributor you must consider:</p> <ul style="list-style-type: none"> <li>- any additional fees that you charge a customer/client and the effect on the value of the product.</li> <li>- any ancillary products sold alongside the product which may affect the product's value or duplicate cover provided with our product.</li> </ul> <p>Please contact your usual Aviva representative if you have any queries or concerns about the Aviva underwritten products.</p>	
Date Fair Value assessment completed	Quarter 3 2023
Expected date of next assessment	Quarter 3 2024

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