



538 Underwriting Construction Solutions Policy

Target Market Statement

AXA Commercial has undertaken a Product Review and Fair Value Assessment as the manufacturer of this product, in accordance with our obligations under PROD 4.2.

Date of most recent Product Review and Fair Value Assessment	September 2025
Date of next Product Review and Fair Value Assessment to be completed by	Within the next 12 months*

*We continuously monitor our products and apply a risk-based approach to our product governance; the next review and assessment may take place before this date and this document updated accordingly.

Outcome of the Product Review and Fair Value Assessment

As a result of the product governance activities undertaken across this product we can confirm:

- 1.The product meets the needs of the identified target market
- 2.The product provides fair value to the target market
- 3.The distribution strategy remains appropriate

Product Description

There are 3 policy options available under this product as follows:

- Annual contractors all risks
- Single project contractors all risks
- Contractors plant and equipment

The policies are multi-sectional with selectable cover options allowing the customer to make choices about the cover they require. This product is sold via AXA scheme insurance intermediary.

Product Type

This is a Commercial Lines general insurance product which is suitable for business customers only.

Product Status

This product is open to new and renewal business.

Who is the product designed for?

Customers operating in the construction sector with businesses located within Great Britain, Northern Ireland, the Isle of Man or the Channel Islands.

Who is the product not appropriate for?

Non-Commercial customers.

What are the mandatory product features that will meet the needs, characteristics, and goals of the target market?

- Contractors all risks for the Annual and Single project policies
- Contractors plant and equipment for the Contractors plant and equipment policy

Does the product include optional covers?

- The Annual contractors all risks policy includes the following selectable covers
 - Public liability (building and allied trades)
 - Employers liability
 - Terrorism
- The Single project policy includes the following selectable covers
 - Public liability (building and allied trades)
 - Employers liability
 - Delay in start-up
 - Non-negligent damage
 - Terrorism
- The Contractors plant and equipment includes the following selectable cover
 - Terrorism

How should this product be distributed?

This product should be sold with the active assistance and guidance of an Insurance Intermediary to select the appropriate level of cover. This product should not be sold directly to customers without this assistance.

What should distributors do to ensure the product provides fair value to the end customer?

To ensure the customer receives fair value for these products, care must be taken to ensure no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy. Commission, fees, or charges passed onto the customer must be proportionate to the service provided and provide fair value. The distributors should ensure that the sums insured are adequate for the risk insured.

Vulnerable Customers

Customers with characteristics of vulnerability are within the target market. Vulnerable customer objectives are consistent with those of non-vulnerable customers and can benefit from the product in the same way. Vulnerable customers have different characteristics to non-vulnerable customers and may require additional support. Our colleagues are trained and equipped to identify and support vulnerable customers. We closely monitor vulnerable customer outcomes to ensure our products and services continue to meet their needs and deliver good outcomes.

Additional Product Literature

Please read this document alongside the product policy wording, and policy summary which is available via your AXA scheme referral contact. Detail on all limits, conditions and exclusions have not been included, this information can be found within the policy wording.

Further information about the Product Review and Fair Value Assessment

When completing our Product Reviews and Fair Value Assessments we used all available information relevant to the product, and information provided by our distribution partners.

Where indicators and measures were outside AXA Commercial's tolerance, we investigated these to ensure that the product continues to remain suitable for the target market, delivers value for customers and operates in line with customer expectations. Details of any key actions taken can be found below.

Review / Assessment Area	Key Indicators and Measures	Summary outputs and actions
Product Performance	<ul style="list-style-type: none">Target Market AssessmentCustomer vulnerability considerationsCancellation metricsClaims metricsComplaints metricsProduct fees/chargesConsumer Value Measures Data * <p>*Consumer Value Measures products only</p>	<p>Our assessment of these measures confirmed the ongoing fair value of this product.</p> <p>We have made some updates to the overall Target Market Statement to ensure the information provided is clear.</p>
Price	<ul style="list-style-type: none">Pricing metricsRemunerationLoss ratiosExpense ratiosCombined Operation ratio (COR)Customer TenureCustomer usageAdd on MetricsPremium Finance metrics	<p>Our assessment of these measures confirmed the ongoing fair value of this product.</p>
Service Delivery	<ul style="list-style-type: none">Claims ServiceComplaints Service (including FOS)Operational ServiceCustomer Feedback	<p>Our assessment of these measures and the ongoing actions in place, confirmed the ongoing fair value of this product.</p>
Distribution	<ul style="list-style-type: none">Review of Distribution Strategy and oversightReview of the Distribution StrategyReview the value provided by the distribution chain	<p>Where distribution partners responded to our information request, our assessment of these measures confirmed that the distribution strategy for this product remains appropriate. This is subject to all distributors ensuring that the costs they pass on to customers and any add-ons sold do not adversely impact the value of this product.</p> <p>We continue to work with our partners to obtain and assess information, and agree actions as required, to ensure the ongoing value of this product.</p>
Assurance Activity	<ul style="list-style-type: none">Previous assessments of this productReview of any product changes or Significant AdaptationsReview of Incidents associated with this productReview of other relevant Monitoring and Oversight activity relating to this product	<p>Our assessment of these measures confirmed the ongoing fair value of this product.</p>

Commercially sensitive data, such as remuneration details, cannot be shared here. Information will continue to be shared with you as part of our relationship.